



# A Closer Look at Tourism: Sub-national Measurement and Analysis

UNWTO Statistics and Tourism Satellite  
Account Programme

Symposium on Measuring the Performance  
and Economic Contribution of Tourism  
Montreal, 24 September 2012



# Outline

1. About why tourism has to be measured
2. How can tourism be measured – the national level
3. Measuring tourism at the sub-national level
  - Ireland case study
  - Brazil case study
4. The approach



*"The United Nations recognizes the World Tourism Organization as the appropriate organization to collect, to analyse, to publish, to standardize and to improve the statistics of tourism, and to promote the integration of these statistics within the sphere of the United Nations system."*

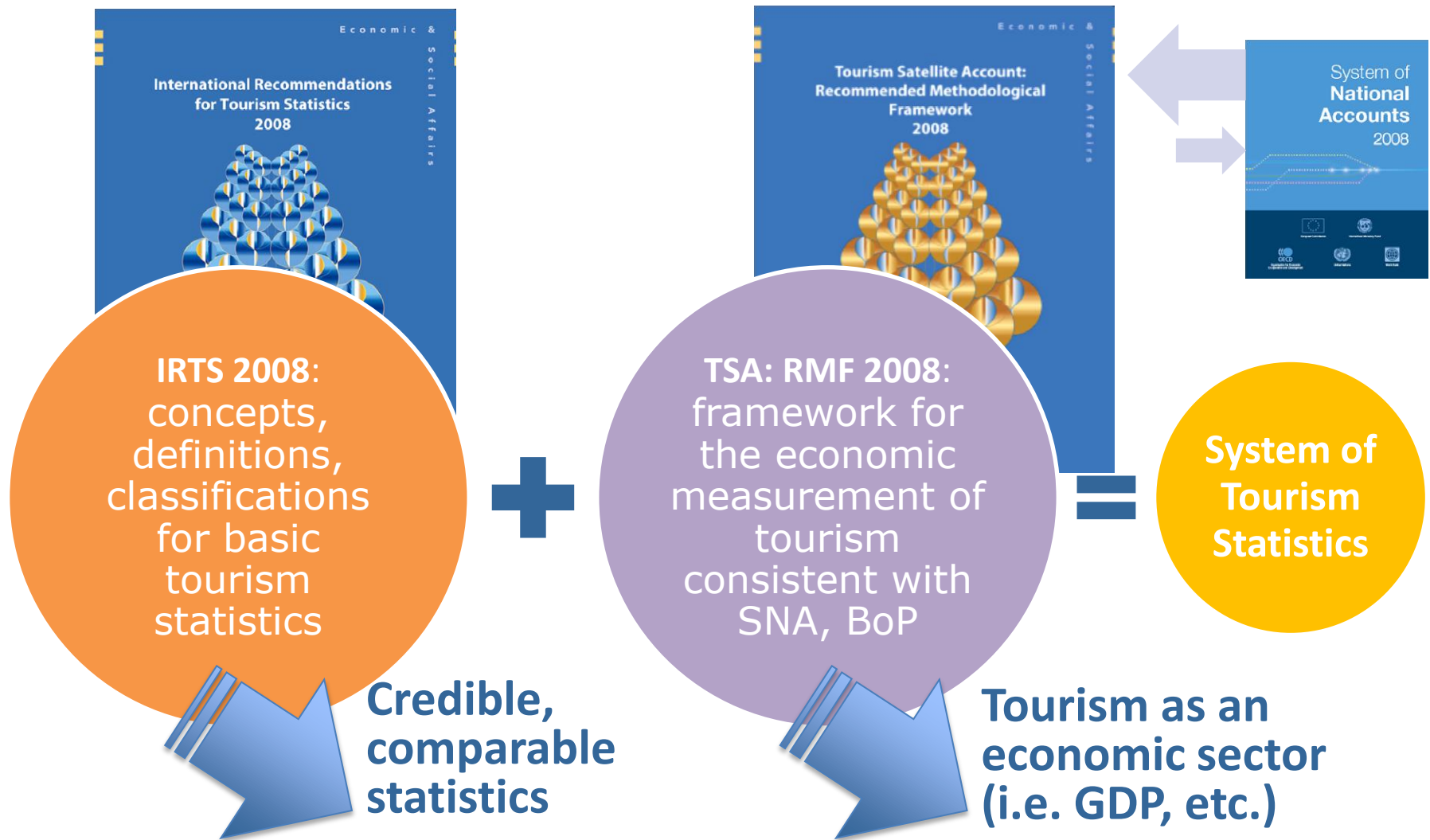


# About why tourism has to be measured

- Can managers disregard the economic importance of tourism?
- Understanding tourism is not straightforward: need to go beyond physical indicators
- Reasons:
  - Tourism expenditure and relations to economic growth and jobs
  - Tourism as an economic sector: establishments produce goods and services supplied to visitors
  - Significant/desirable contributor to environmental, economic, and social changes
- Understanding the importance of having to measure tourism are:
  - NSOs, Central Banks and international trade negotiators, NTAs



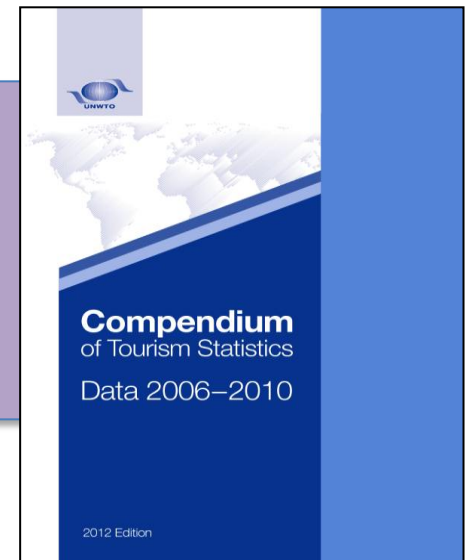
# How can tourism be measured – national level



# How can tourism be measured – national level

- The UN international recommendations mean that tourism is considered
  - Not just as: people moving around (visitors) and consuming
  - But also as: an **economic sector**, i.e.
    - **establishments** producing goods and services consumed by visitors
    - **jobs** in these establishments
- Inter-national data compilation: **UNWTO *Compendium of Tourism Statistics*** has 145 data and indicators on:

- Inbound, domestic, outbound tourism
- Tourism industries
- Employment
- Domestic tourism
- Macroeconomic indicators





# Measuring tourism at the sub-national level

- **UN international recommendations**
  - apply to the national level
  - Are the **foundation** but require an **adaption** to the sub-national level
- **Tourism and territory**
- **Challenges at the sub-national level:**
  - Administrative units (e.g. regions, municipalities, etc.)
  - Analytical units (e.g. coastal areas, parts of municipalities, aggregations amongst them, etc.)
- **How much information is really available at the sub-national level?**
  - **Much more than you may think!..**
  - If we consider tourism a **sector**, we can use supply-side data (i.e. business registers)

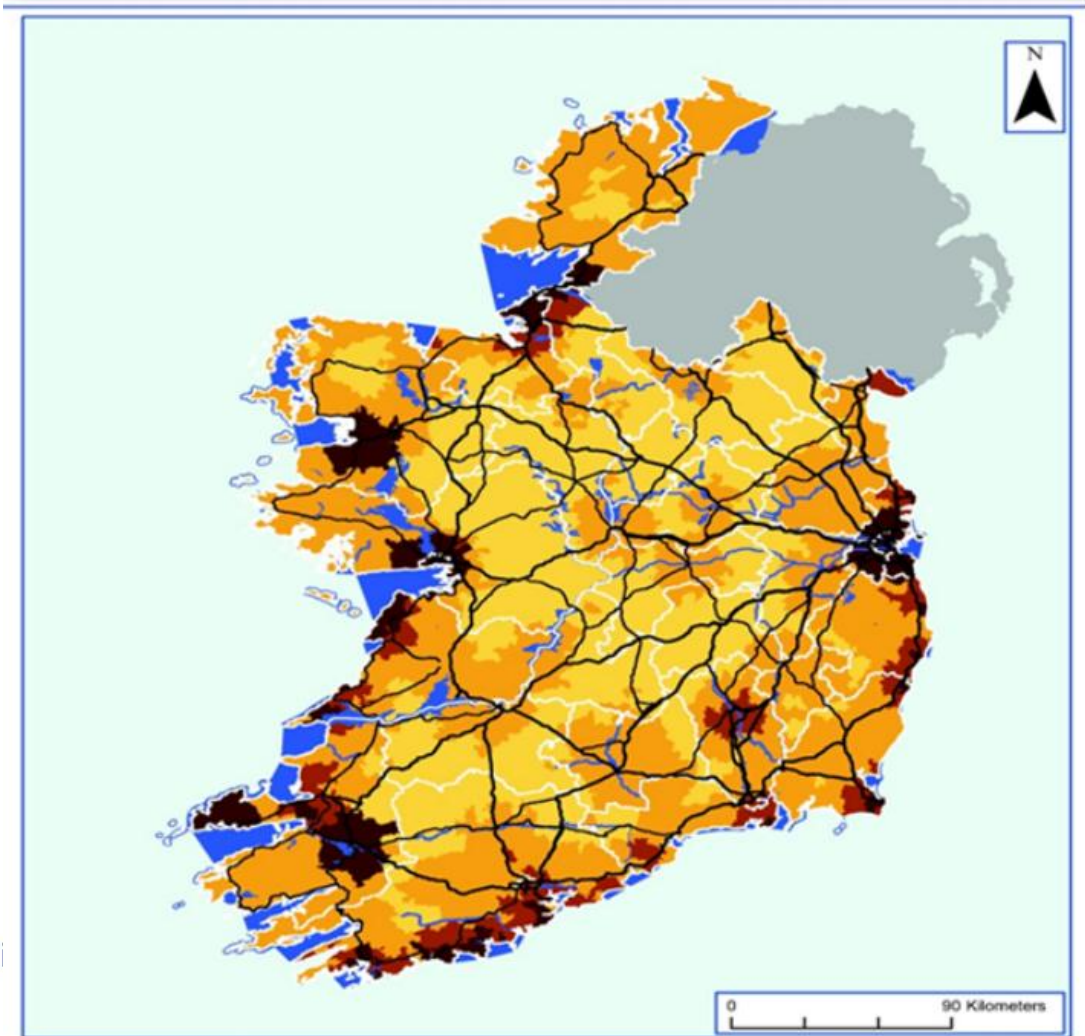


# Measuring tourism at the sub-national level: The case of Ireland (1)

(Taken from C. Wall and S. MacFeely (2012), Fáilte National Tourism Development Authority and Central Statistics Office, presented at INRouTe Seminar, Venice)

## Where are tourism business clustered?

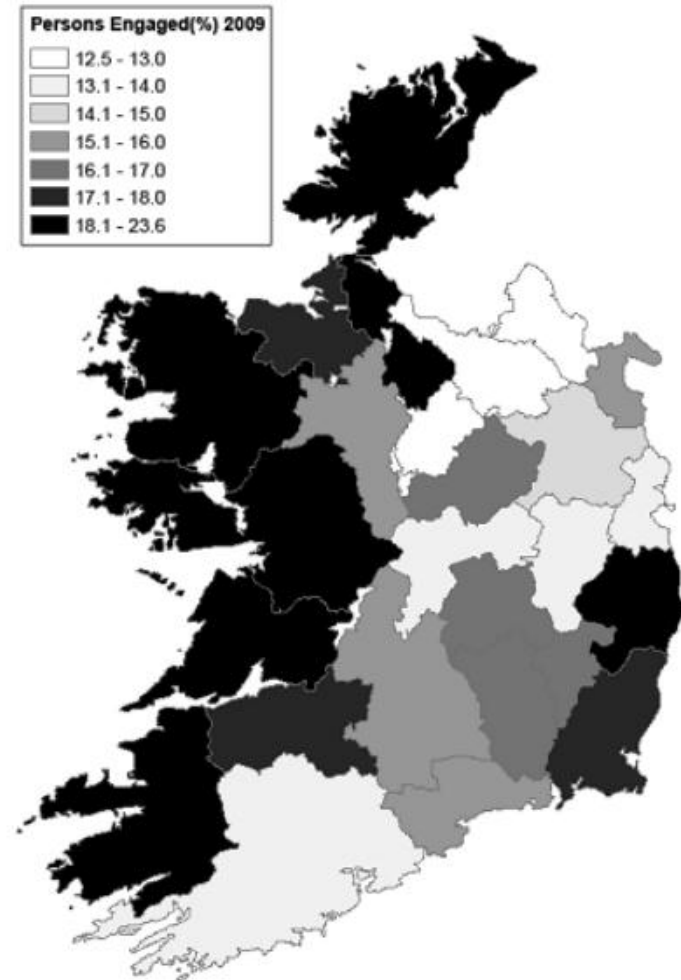
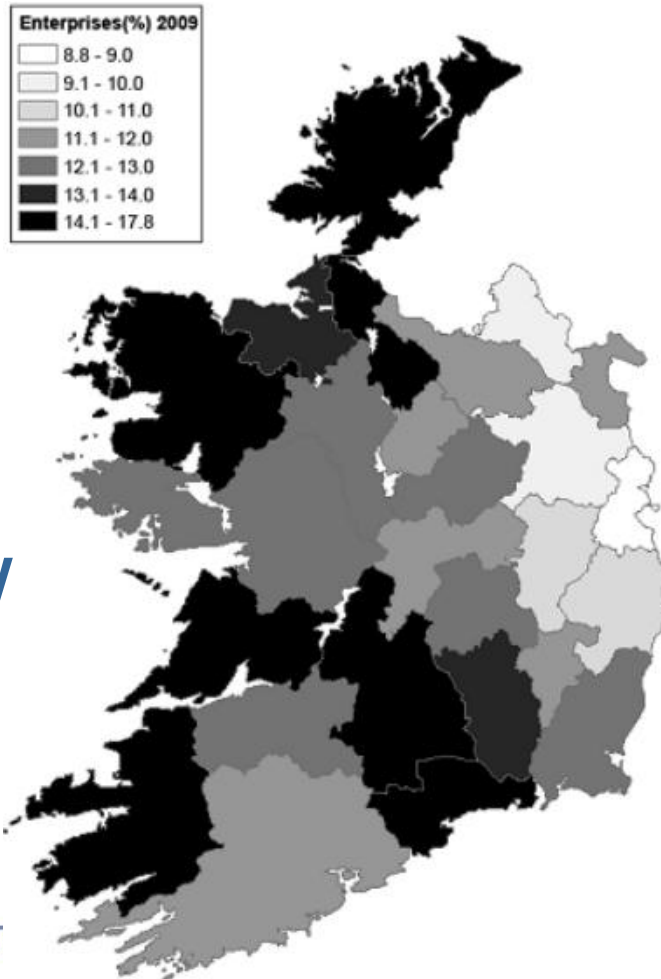
Identifying Initial Priority  
Destinations:  
The Supply Side «Hotspot»



# Measuring tourism at the sub-national level: The case of Ireland (2)

(Taken from S. MacFeely and J. Delaney (2012), Central Statistics Office, presented at INRouTe Seminar, Venice)

## Tourism Dependency Ratios

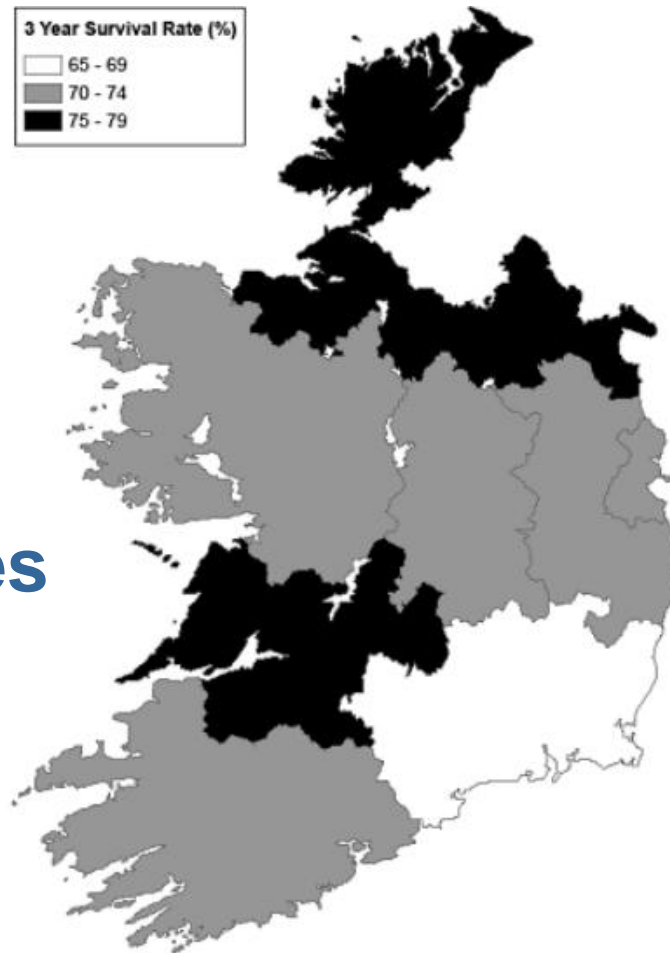




# Measuring tourism at the sub-national level: The case of Ireland (3)

(Taken from S. MacFeely and J. Delaney (2012), Central Statistics Office, presented at INRouTe Seminar, Venice)

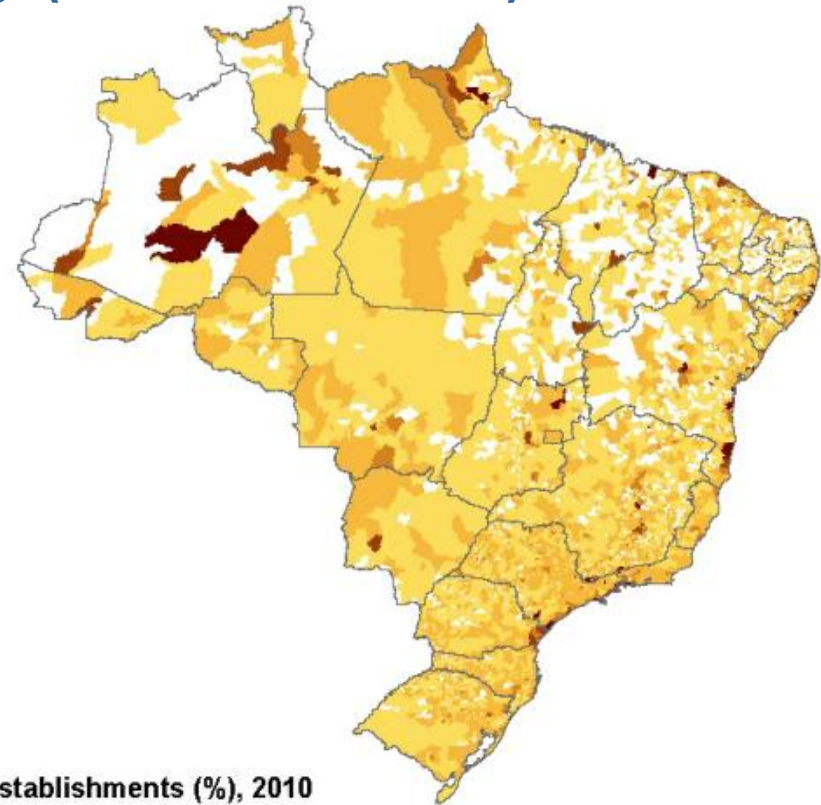
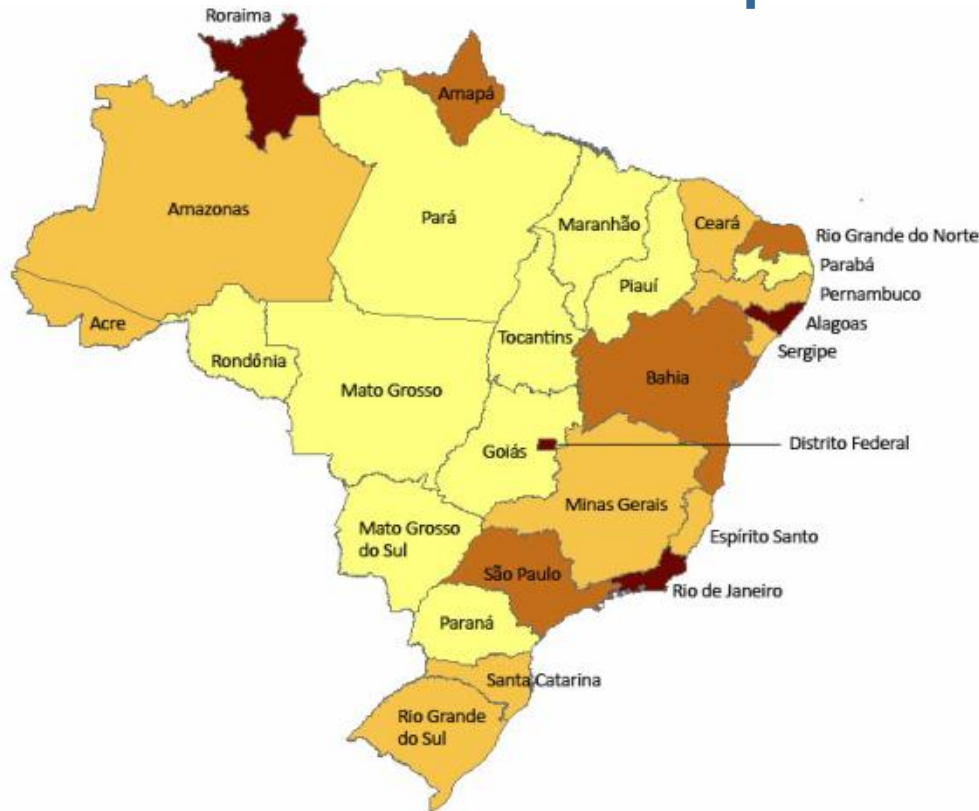
## 3 Year Regional Survival Rates



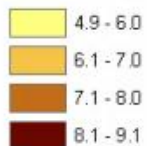
# Measuring tourism at the sub-national level: The case of Brazil (1)

(Taken from P.A. Morita (2012), IPEA, presented at INRouTe Seminar, Venice)

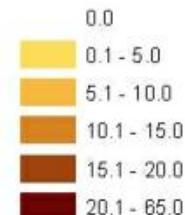
## 2010 Tourism Dependency (establishments)



Establishments (%) 2010



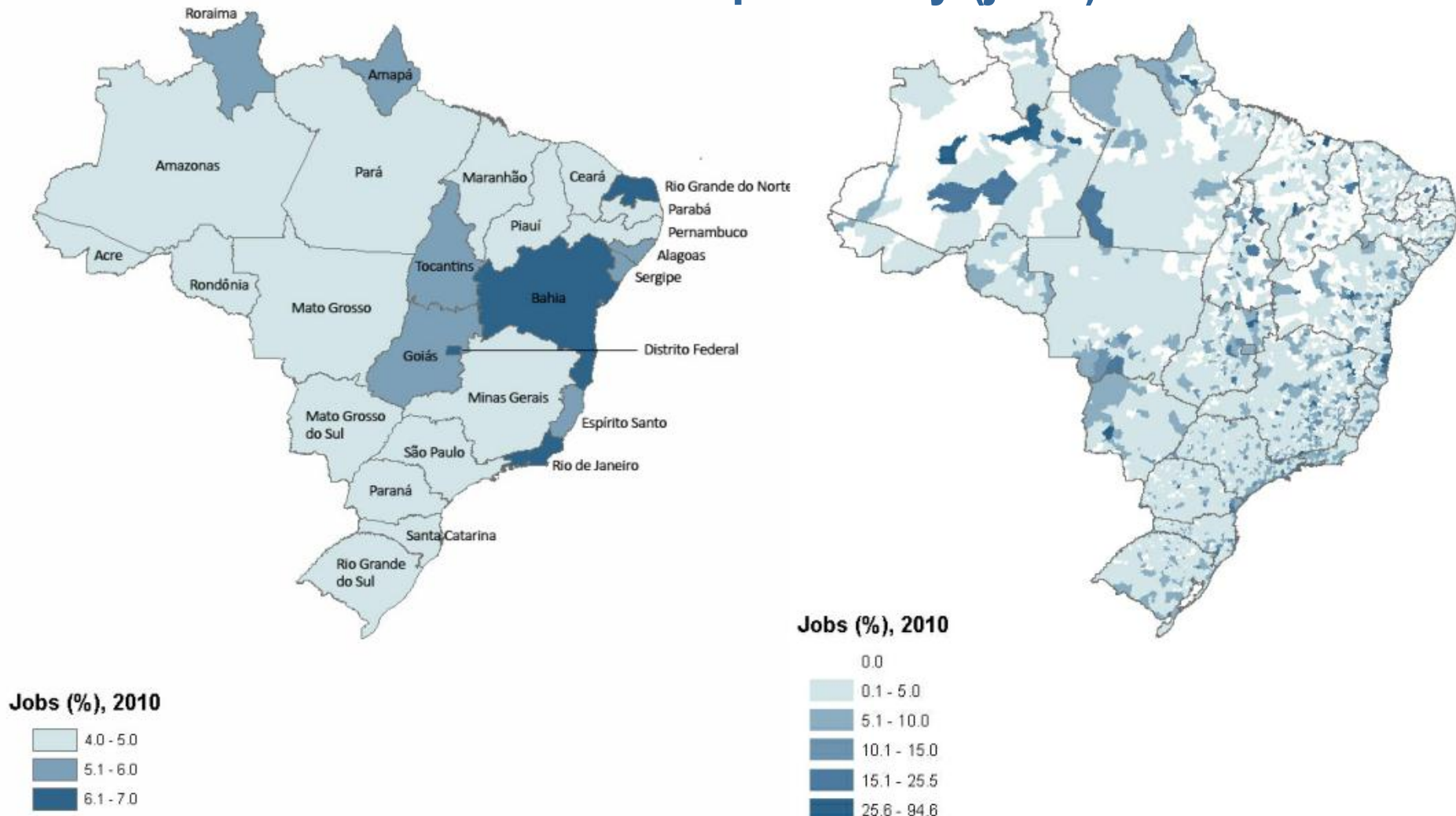
Establishments (%), 2010



# Measuring tourism at the sub-national level: The case of Brazil (2)

(Taken from P.A. Morita (2012), IPEA, presented at INRouTe Seminar, Venice)

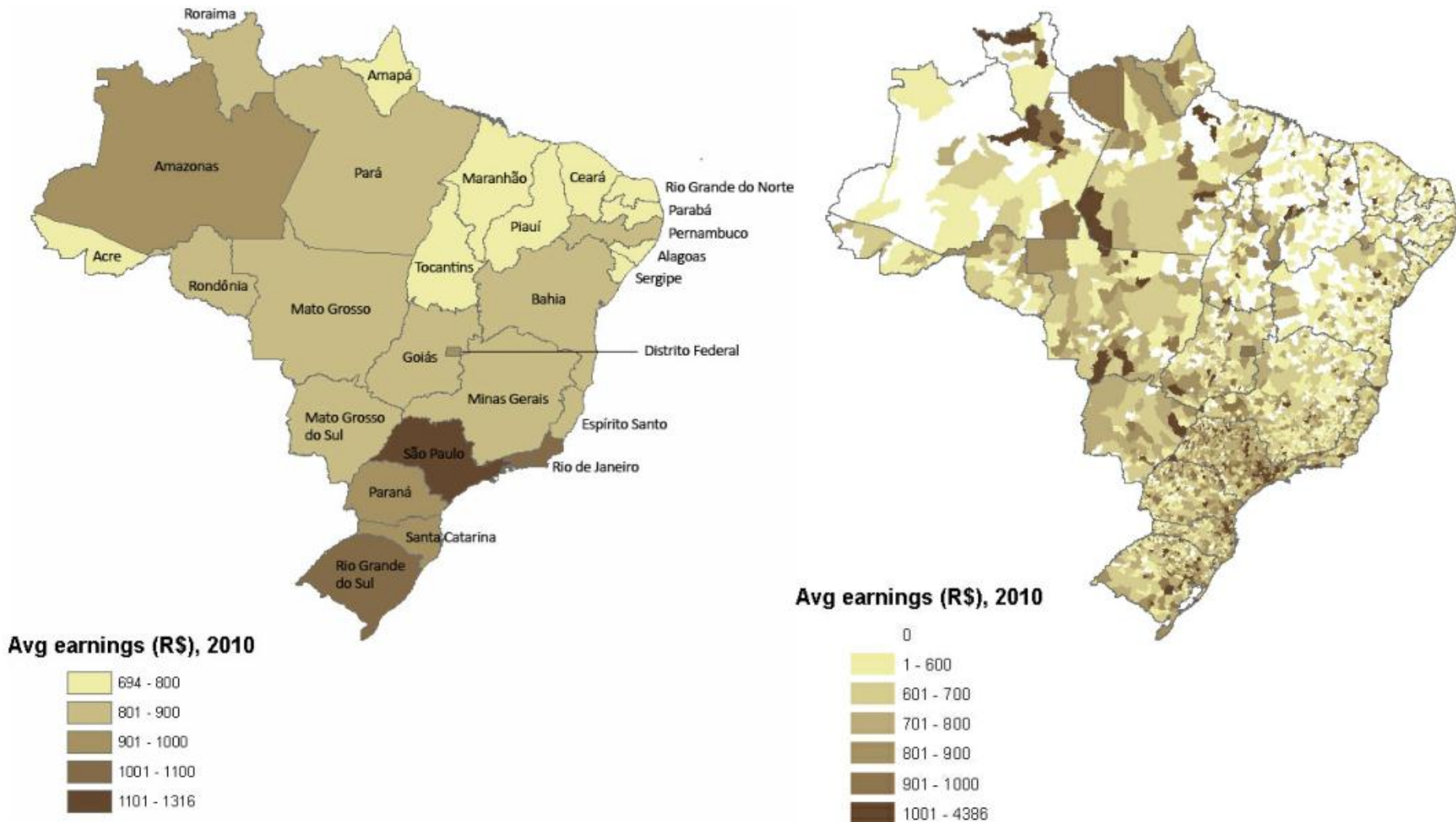
## 2010 Tourism Dependency (jobs)



# Measuring tourism at the sub-national level: The case of Brazil (3)

(Taken from P.A. Morita (2012), IPEA, presented at INRouTe Seminar, Venice)

## 2010 Average earnings in the tourism industries



# Measuring tourism at the sub-national level

- Making the most of available data, a good start
- Business registers, based in administrative data, allow for huge amount of data
- The exercises of Ireland and Brazil can be replicated in many more countries because their source, business registers, currently exists in many countries





# An approach for developing sub-national measurement and analysis of tourism

- UNWTO's commitment: providing countries with guidance on measuring and analysing tourism at sub-national levels



- Territory is key
- Involve stakeholders, ask politicians
- Inter-disciplinary approach
- INRouTe-UNWTO collaboration
- The national-level conceptual framework as starting point



## **INRouTe – UNWTO collaboration:**

- Development of a conceptual framework and set of recommendations by INRouTe → future **UNWTO Guidelines**



# An approach for developing sub-national measurement and analysis of tourism

- Research areas:
  1. Tourism as an economic sector
  2. Tourism and the environmental dimension, non-economic contributions and impact
  3. Tourism's economic contribution and impact
  4. Tourism development and territorial cohesion
  5. Supporting destination's key stakeholders
- Regional Tourism Information System



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# Conclusion

1. Tourism is an economic sector, composed of establishments that produce goods and services for visitors
  - This perspective enables us to consider a whole new range of data → business registers
2. UNWTO is committed to advancing the measurement and analysis of tourism at sub-national levels
  - need solid conceptual framework with concepts and definitions
  - the credibility and the framework already in place at the national level as foundation





**Thank you**

[UNWTO.org](https://www.unwto.org)